

Press Release

QIPC-EAE and Koenig & Bauer announce cooperation

Koenig & Bauer expands its service portfolio

- One-stop provider
- Long-term cooperation
- Initially in the German, Austrian and Swiss regions

Würzburg, 15.10.2020

The logical next step for an already long-standing partnership: Koenig & Bauer is expanding its service portfolio. In cooperation with Q.I. Press Controls (QIPC) - EAE, Koenig & Bauer will in future be offering retrofits and technical service for presses with EAE controls or QI Optical measurement and control systems.

“Our customers want one point of contact for all their needs. And we can now offer them this possibility. We have always enjoyed a very trustful relationship when working with QIPC-EAE in the past – and so this sales cooperation is the logical next step,” says Thomas Potzkai, head of service at Koenig & Bauer Digital & Webfed. The cooperation will initially cover Koenig & Bauer customers in Germany, Austria and Switzerland. Menno Jansen, chairman of QIPC-EAE, says: “It is a win-win situation for everyone involved. We are delighted that our cooperation with Koenig & Bauer has now become even closer.” The intention is to add further regions and printing presses from other manufacturers to the portfolio in the future.

Koenig & Bauer already established a very successful partnership with S.E.M. Servicegesellschaft two years ago.

Photo 1:

At the signing of the cooperation agreement (left to right): Menno Jansen, chairman of the QIPC-EAE Group, and Thomas Potzkai, head of service for Koenig & Bauer Digital & Webfed

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KOENIG & BAUER

About Koenig & Bauer

Koenig & Bauer is the oldest printing press manufacturer in the world with the broadest product range in the industry. For more than 200 years, the company has been supporting printers with innovative technology, tailor-made processes and a wide array of services. The portfolio ranges from banknotes, board, film, metal and glass packaging, and includes book, display, coding, magazine, advertising and newspaper printing. Sheetfed and webfed offset and flexo printing, waterless offset, intaglio, simultaneous perfecting and screen printing or digital inkjet – Koenig & Bauer is at home in virtually all printing processes and is the market leader in many of them. In the financial year 2019, the approximately 5,700 highly qualified employees worldwide generated annual sales of more than €1.2 billion.

Further information can be found at www.koenig-bauer.com

About Q.I. Press Controls:

Q.I. Press Controls develops and delivers innovative, high quality optical measure and control systems. We are globally active in the newspaper and magazine printing industry. Our total solutions are supported by a worldwide service network. These reliable systems are proven in the market of existing and new printing presses and offer our customers structural better results.

About EAE:

The Ahrensburg-based company is active in graphic industries, automation solutions and automation technology. The company, founded in 1962 by Richard Ewert, is the leading supplier of controls, automation solutions and software for newspaper printers. EAE's solutions are being used in all areas of a newspaper printing plant – from pre-press to the mailroom.